



# COMPANY PROFILE

## **CORPORATE VISION**

*SERVTEL's vision is to be the leader in providing state of the art, cutting edge, best of breed Electronic Technology encompassing the fields of IT, Security and Telecommunications to the industry.*

## **CORPORATE MISSION**

*To provide Unified Converged Solutions and affordable value services to our clients, through our dedicated team of highly experienced and skilled professionals to ensure development of lifetime partnerships*

# WHO WE ARE



Servtel was founded in 2002 with the head office in Mombasa and later in the same year opened a branch office in Nairobi to take care of the Nairobi and upcountry business. The company is driven by the core values of customer driven solution design, team work, and implementation and highly ethical business operations.



Servtel has 22 years of IT and communication solutions design, delivery and servicing of some of the top 100 companies in Kenya. Servtel solutions maintains high level partnerships with global leading manufactures for all solutions we implement. We currently have over 150 projects successfully implemented across our portfolio of solutions.



Servtel team comprises of over 50 years of experience in the IT industry with a vibrant, highly dedicated team of sales and marketing, engineering and management. All engineers are trained in the various solutions by the manufactures with annual certification programs. We have 25 permanent field engineers dedicated to project implementation and servicing our existing customer base.

# SOME OF OUR CUSTOMERS



Delegation of German Industry and Commerce in Kenya  
Delegation der Deutschen Wirtschaft in Kenia



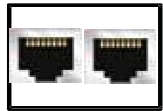
# ▶ OUR PARTNERS



milestone

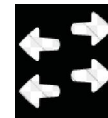


# ▶ WHAT WE DO



## STRUCTURED CABLING

Connectix | Siemon



## SWITCHING & WIRELESS

Cisco | Avaya | D-Link | Ruckus | Unifi



## IP CCTV & VIDEO MANAGEMENT

Axis | HikVision | Milestone



## ACCESS CONTROL AND T&A

Anviz | Invixium | AxxessID | Suprema



## IP & HYBRID TELEPHONY

Cisco | Avaya | Unify | Panasonic | Yeastar



## VIDEO & UC

Avaya | Unify



## SERVERS & STORAGE

Cisco | IBM | Husky | Promise



## USER SOLUTIONS

Microsoft | HP | Lenovo



## DATA SECURITY SOLUTIONS

Kaspersky | Fortinet | Acronis



## GATE ENTRY AND PARKING

CAME | Urbaco | Turnstar

# PHYSICAL SECURITY



## PHYSICAL SECURITY SOLUTIONS

Axis | HikVision | Milestone | Anviz | Invixum | Suprema | AxxessID | CAME

### CCTV SURVEILLANCE

We build CCTV surveillance solutions based on the world most advance IP camera video technologies. Our solutions are best of class end to end solutions. We provide an IP video system design, implementation and maintenance using a comprehensive product portfolio of digital IP cameras, Analog cameras, encoders, VMS solutions, NVR solutions, and Analytics. Our CCTV surveillance solution's key objective is to offer high image quality, reliability, scalability and video intelligence for business application and investigations. Build an intelligent video surveillance using a wide range of video analytics and integration capabilities.

### ACCESS CONTROL

Control access to critical locations using our biometric, card and PIN solutions. All our solutions are true IP single door controller centralized systems offering a highly reliable, flexible, failure proof system. Our access control solutions are designed to fit all applications from door, gate and turnstile control. Access control application offers flexible configuration to meet your needs and advanced high level reporting. All our access control solutions integrate with leading VMS provider, Milestone to deliver video to Access control solutions for better operational visibility.

### TIME AND ATTENDANCE

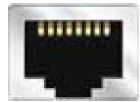
For accurate time and attendance management with overtime and leave management, our time and attendance solutions offer simplified configuration and advanced reporting. The time and attendance solutions utilize card, PIN and biometrics solutions for user verification. The solutions can be tailored to fit different application scenarios with integration to payroll systems. Our T&A solution allow for remote, offline time and attendance using the mobile time and attendance devices with application in offices, factories, retail shops to calculate hours worked, overtime, leave, and holidays.

### CLIQ SYSTEM

Control access to standard doors and padlocks with complete reporting and audit trail using the cliq systems. Cliq system combines mechanical locks with electronics to provide lock intelligence, identification and control. With industrial tested and hardened user keys and locks, the cliq locking solution is a durable and user friendly solution with a very short learning curve. The solution requires not wiring, ca be implemented in a matter of minutes and ready for use on the same day of purchase. Scalability of the system is done with simple purchase of keys and locks (cylinder locks or pad locks).



# ▶ NETWORK SOLUTIONS



## NETWORK SOLUTIONS – PASSIVE AND ACTIVE

Cisco | Avaya | D-Link | Connectix | Siemon | Ruckus | Unifi

### PASSIVE NETWORKS

Build a future proof network solution based on CAT 6, CAT 6A, CAT 7 and fibre international standards structured cabling solutions. Our portfolio of cabling solutions are end to end providing a full range of copper and fibre cabling solutions. Our network solutions are designed and ready for Data, Voice, Video and multimedia applications. We design, implement and test for warranty certification with the structured cabling providers. Our structured cabling solution on a single vendor end to end implementation come with 25 year manufacturers warranty.

### ACTIVE NETWORKS

We have partners with the world leaders in network switching to provide leading Ethernet, Giganet and Multi Giganet switching active equipment. Our partnerships provide a full range of switching solutions to meet enterprise core and distribution requirements, access layer and small branch networks. Design and selection of network switching is based on applications and edge devices bandwidth, throughput, PoE power, security and Redundancy requirements to accommodate your current and future application network needs.

### WIRELESS NETWORKS

Build a secure, robust, future ready wireless network for your enterprise using Ruckus, Avaya and Cisco wireless solutions. Our range of indoor and outdoor wireless APs with standalone or centralized management provide top of the range performance and security in you wireless network. The wireless solution is designed and selected based on area of applications, installation environment, management requirements and cost. Our wireless solutions are tailored for Educations, Hospitality, Manufacturing, Transportation, Financial, and distributed branch networks industries delivering secure and reliable wireless connectivity.

### NETWORK MANAGEMENT

We offer network testing and maintenance services. Active switched network and wireless network management and optimization. Our structured network testing services cut across copper and fibre installations to verify cabling installations for warranty certification. We use industry leader network testing kits from Fluke Networks. Using network management solutions from Cisco, Ruckus and Avaya, we provide network design and optimizations solutions for new and existing networks.



# UNIFIED COMMUNICATIONS



## VOICE AND VIDEO SOLUTIONS

Cisco | Avaya | Unify | Panasonic | Polycom | Yeastar | Crux Lab

### VOICE SOLUTIONS

Our analog, digital, pure IP and hybrid systems provide voice communications from a small office to and enterprise distributed organization. Our voice communication solutions are built to connect to CO lines, ISDN lines, SIP and GSM networks providing the customer with communication flexibility and calling cost control options. The IP PBX solutions allow for a distributed and federated architecture allowing for seamless branch connectivity with centralized management. This allows for reduction and control of communication costs, improved business operations and enhanced user productivity.

### VIDEO CONFERENCING

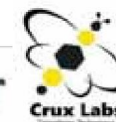
Cut your travel costs, enhance your workforce productivity, efficiency and bring to life your meeting experience through our video conferencing solution build for corporate boardrooms, on the desk, on the go conferencing and on demand. Our video conferencing solution provide HD video performance even on challenging network connections. Experience a rich portfolio of features: desktop sharing, document sharing, white boarding, conference platform switching, application sharing, remote desktop control, conferencing recording and much more.

### CONTACT CENTERS

Combine your customer communication channels of voice, email, chat, web and social media into a single platform. Our contact center solution allows you to quickly interact with your customer on multiple, track the communication and measure your work force efficiency. Contact center solution integrate with your customer management system, workforce optimization solutions and voice analytics solutions to help your serve your customers better. Protect and build your brand online using social media integration allowing you to see in real time and respond effectively to what customers are saying about you.

### UNIFIED COMMUNICATIONS

Your workforce should not only communicate when sited on the desk. Give them the power to talk, chat, share presence information across devices and applications, conference from the desk and on the go using our unified communication solutions. Unified Communications increased employee productivity, team work and speeds up successful project implementation. UC offers your workforce the freedom to work from anywhere and on any device, true mobility experience. All our UC solutions are tied back to the video and voice communication infrastructure offering a truly integrated infrastructure that is secure and reliable.





# COMPUTING SOLUTIONS



## ENTERPRISE SERVER & STORAGE SOLUTIONS

Cisco | IBM | Microsoft | HP | Lenovo | Promise

### SERVER SOLUTIONS

Build your server infrastructure using our server solutions from IBM, HP and Cisco. The servers are built with flexibility to allow you to scale them as you grow. Our team works with you to design the servers based on the application and services to be deployed on the servers ensuring your critical applications are on a reliable, high performance server environment. We help you address fluctuating workload challenges through a balance of processing, memory, I/O, and internal storage capacity with a wide range of server solutions.

### STORAGE SOLUTIONS

Data solution for enterprise level application for your server farm, archive, and data recovery need to be simple, agile and highly reliable. We help you modernize your data storage and ensure you can deliver on your data requirements securely and with speed. You'll have the right blend of flash, capacity, and application-aware software. Scale up storage for midrange workloads, optimized for virtual applications and cloud environments. The storage solutions are built on Flash storage with iSCSI and fibre channel support ready for your virtual environment.

### BACKUP SOLUTIONS

When a computer crashes, you are faced with expensive, disruptive downtime and the risk of permanent data loss. Now you can fully restore an entire system in minutes and get back to work. Our backup solutions combine easy-to-use tools with unique backup and restore technology to provide the fastest and easiest recovery available. The backup solutions provide exceptional, customizable solutions for any system setup: physical servers, virtual machines, PCs, business-critical applications, and more. The backup solution is configurable to utilize your existing storage infrastructure.

### DESKTOPS & LAPTOPS

We offer a full range of laptops, desktops, workstations, tablets built for personal and office use. If needed, can provide a custom made desktop and laptop solution to fit purpose of use and budget from Lenovo and HP. To enhance user experience, we have partnered with Microsoft to deliver laptops and desktops fitted with Windows operating systems and Office 365 applications. Our laptops and desktop solution are tailored for different industries from education, manufacturing, mobile sales workers, commercial enterprises and personal use.



# ▶ DATA SECURITY



## DATA SECURITY SOLUTIONS

Kaspersky | Fortinet

### ANTIVIRUS

Kaspersky Anti-Virus delivers essential protection against all types of malware. As the backbone of your PC's defences, it safeguards you from the latest viruses, spyware, worms and more. It's the easy-to-use security solution that won't slow you down.

With total security solution for multiple devices, it helps you protect your privacy, money, identity, photos & family against the very latest Internet threats and more. You only need one product – with one license – to secure any combination of your PCs, Mac computers and Android phones & tablets.

### DLP

In today's 'information age', the loss or theft of data can have severe consequences. Some of the personal information that's stored on your computer may be difficult to replace, or could give cybercriminals the opportunity to steal your digital identity and steal your money.

Kaspersky Lab offers a range of world-class anti-malware products that can protect computers and mobile devices. Some Kaspersky products also include data backup and online backup features, plus special technologies – such as Kaspersky's unique Safe Money – that help to prevent cybercriminals stealing the passwords for your bank account or online shopping accounts.

### NEXT -GEN FIREWALL

Eighty percent of enterprises today report they've had 2 or more data breaches in the last 12 months. Get better protection for your organization with an innovative NSS Labs Recommended Next Generation Firewall. A FortiGate NGFW delivers unparalleled protection, superior visibility into network traffic, and ultra-fast, next-generation performance based on custom ASICs and our one consolidated operating system architecture. Fortinet NGFW help you reduce the risk of data breach, respond faster with 360° visibility into network activity, control all network security capabilities through one intuitive operating system and boost the speed of your business with an NGFW that delivers significantly higher throughput.

### UTMS

The broad adoption of networking across small to mid-size enterprises, coupled with the explosion of mobile devices and applications, has accelerated the requirement to add network security to even the smallest network.

Unified Threat Management (UTM) is the most effective way for small-to-mid size organizations to manage the latest security threats while significantly lowering costs.

UTM solutions offer firewall, VPN, IPS, application control, Web/Content Filtering, AntiMalware /AntiVirus /AntiSpam and Advanced Threat Protection with Integrated Wireless LAN Controller



# GATE & PARKING



## GATE ENTRY AND PARKING SOLUTIONS

CAME | URBACO | TURNSTAR

### BARRIERS

Our automatic barriers provide opening between 3.75 meter and 12 meters with soft profiles, rounded edges for a solution that blends seamlessly into various installation settings. The barriers are fitted with LED flashing light for total visibility of the light signal. The barriers come fitted with AISI 304 stainless steel cabinet. The barriers are fitted with a special electronic circuit constantly analyses regular operation, either stopping or reversing the movement when coming into contact with any obstacles. The low voltage gearmotor ensures ideal operation of the barrier in conditions of intensive use. The barriers are also compatible to the zero-E solar power system

### BOLLARDS

In partnership with the leading retractable bollard access control manufacturer, we offer many models of bollards to meet the technical and aesthetic standards and security needs of our clients. The bollards have very high impact resistance as it is formed from cast steel up to 24 mm (7/8"). The cover cast from steel in one piece with a 10 year warranty, fully protects the bollard.

The movement of some pneumatic bollard is signalled by a double device consisting of: light and sound, to prevent any inadvertent impacts by pedestrians and cyclists. The new illuminated ring is composed of 12 intensive bright LEDs that improve visibility of the bollard in any weather conditions, during the day or night.

### TURNSTILES

We provide a full range of mechanical and electro mechanical tripod turnstiles, motorised and mechanical swing turnstiles and high security full length turnstiles.

Our turnstile solutions are ideal for entry and exit control in small and medium-sized sports centres, supermarkets and large locations such as airports, ports, large companies, underground systems, railway stations and stadiums.. The small width ensures efficient flow control, even in limited space, making it possible to create multiple controlled openings.

The turnstiles can be integrated into an access control system to allow for authorized use operation.

### PARKING SYSTEMS

We offer a range of automated and manual parking system with support for barcode tickets and tokens. The parking system solution is integrated to the barrier entry system and additional License Plate Number identification can be added.

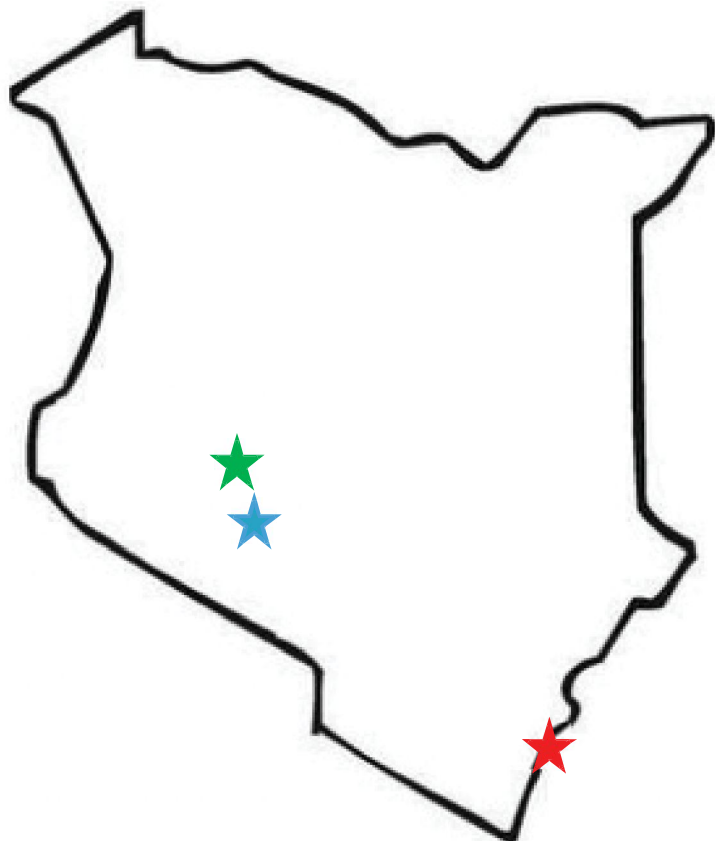
Get the highest Return On Investment on your parking system with as low as 2 year pay back period.

CAME parking management systems provide flexibility in functionality and support for different notes, cards and technologies with possibilities to intergrade to mobile money platforms.

The system is designed to support any sized parking lots from large airports to small shopping centers.



# CONTACT US



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